

Top 20 Off Premise Luxury Wine Brands 12 Months Sales Ending June 1 2014

Top 20 Off-Premise Brands at \$40-plus					
		Sales Thousands	Price Change	Cases	Bottle Price
1	Caymus Vineyards	\$6,014	\$0.31	6,545	\$76.57
2	Stag's Leap Wine Cellars	\$4,004	-\$0.28	7,145	\$46.71
3	Jordan Vineyard & Winery	\$3,774	\$0.81	7,382	\$42.60
4	Silver Oak	\$3,324	\$0.02	3,905	\$70.94
5	Heitz Wine Cellars	\$1,898	\$2.61	3,848	\$41.11
6	Flowers Vineyard & Winery	\$1,443	-\$0.12	2,911	\$41.31
7	Chimney Rock	\$1,017	\$2.70	1,426	\$58.99
8	Beaulieu Vineyard Reserve	\$886	\$3.43	1,440	\$51.25
9	Opus One	\$828	\$4.15	339	\$203.42
10	Chateau Montelena	\$794	\$2.60	1,400	\$47.27
11	Faust	\$628	\$1.49	1,199	\$47.38
12	Darioush Winery	\$589	\$4.76	946	\$51.90
13	Goldeneye Winery	\$531	\$2.44	839	\$52.72
14	Joseph Phelps Vineyards	\$511	\$5.16	770	\$55.28
15	Joseph Phelps Insignia	\$500	\$14.48	241	\$172.43
16	Franciscan Estate Signature	\$467	\$4.59	971	\$40.06
17	Robert Mondavi Winery Rsv.	\$440	\$9.73	466	\$78.60
18	Shafer Vineyards	\$405	\$8.48	481	\$70.25
19	Paraduxx Winery	\$391	-\$2.14	789	\$41.36
20	Nickel & Nickel	\$310	\$2.60	377	\$68.47

Source: IRI Wines & Vines